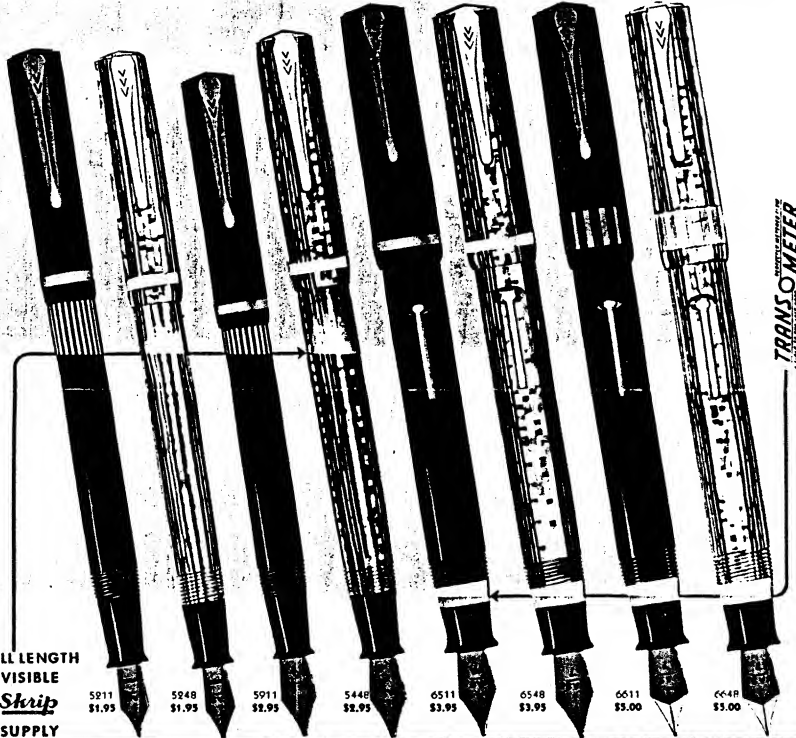


# The WASP Clipper PENS

Specialize values in the price ranges illustrated. These pens have one-minute filling, cleaning and emptying in either lever or vacuum style. In each price range there are identical values in either lever or vacuum style. All have visible writing fluid supply. Your customers have seen these pens advertised in four-color full pages in the SATURDAY EVENING POST, COLLIER'S and LIBERTY.



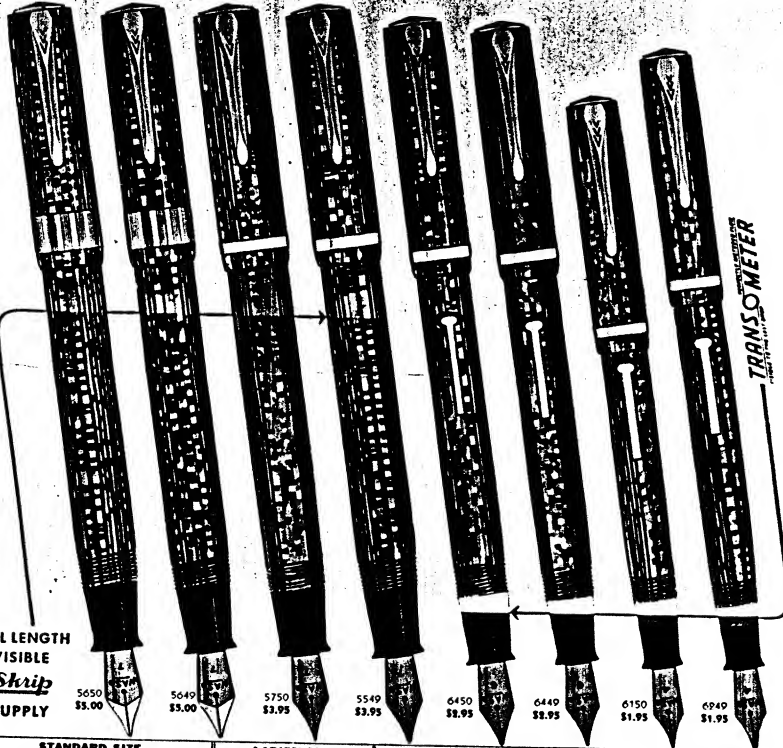
FULL LENGTH  
VISIBLE  
**Strip**  
SUPPLY

STANDARD SIZE				LADIES' SIZE			STANDARD SIZE				LARGE SIZE		
COLOR	PEN	PENCIL	SET	PEN	PENCIL	SET	COLOR	PEN	PENCIL	SET	PEN	PENCIL	SET
<b>\$1.95</b>	List \$2.34	List \$2.40	List \$3.54	List \$2.34	List \$2.40	List \$3.54	<b>\$3.95</b>	List \$4.74	List \$2.40	List \$5.00	List \$4.74	List \$5.00	List \$6.00
	Retail \$1.95	Retail \$2.00	Retail \$2.95	Retail \$1.95	Retail \$2.00	Retail \$2.95		PEN	Retail \$3.95	Retail \$2.00	Retail \$3.95	Retail \$2.00	Retail \$2.00
Black	Vacuum Lever		Vacuum Lever	Lever		Lever	Black	Vacuum Lever		Vacuum Lever	Vacuum Lever	Vacuum Lever	Vacuum Lever
	5211 6211	1411	8211 9211	6111	1511	9111		Grey Pearl	5511 6511	1411	8511 9511	1448	8748 9748
Grey Pearl	5248 6248	1448	8248 9248	6148	1548	9148	Grey Pearl	5548 6548	1448	8548 9548	1448	8748 9748	
<b>\$2.95</b>	List \$3.54	List \$2.40	List \$4.74	List \$3.54	List \$2.40	List \$4.74	<b>\$5.00</b>	List \$5.00	List \$3.00	List \$9.00	List \$5.00	List \$3.00	List \$9.00
	Retail \$2.95	Retail \$2.00	Retail \$3.95	Retail \$2.95	Retail \$2.00	Retail \$3.95		PEN	Retail \$5.00	Retail \$2.50	Retail \$7.50	Retail \$2.50	Retail \$2.50
Black	Vacuum Lever		Vacuum Lever	Vacuum		Vacuum	Black	Vacuum Lever		Vacuum Lever	Vacuum Lever	Vacuum Lever	Vacuum Lever
	5411 6411	1411	8411 9411	5911	1511	9911		Grey Pearl	5611 6611	1611	8611 9611	1648	8848 9848
Grey Pearl	5448 6448	1448	8448 9448	5948	1548	9948	Grey Pearl	5648 6648	1648	8648 9648	1648	8848 9848	

SHEAFFER WASP Brochure February, 1938

# STANDARDS OF QUALITY IN THE POPULAR PRICED FIELD

The WASP CLIPPER pen line is the right one for you to stock. You have the advantages of price, beauty, quality and national advertising—a winning combination for both your customer and you.



FULL LENGTH  
VISIBLE  
**Shrip**  
SUPPLY

STANDARD SIZE				LADIES' SIZE				STANDARD SIZE				LARGE SIZE			
COLOR	PEN	PENCIL	SET	PEN	PENCIL	SET	COLOR	PEN	PENCIL	SET	PEN	PENCIL	SET		
<b>\$1.95</b> PEN	List \$2.24	List \$2.40	List \$3.54	List \$2.34	List \$2.40	List \$3.54	<b>\$3.95</b> PEN	List \$4.74	List \$2.40	List \$6.00	List \$4.74	List \$7.40	List \$6.00		
	Retail \$3.95	Retail \$2.00	Retail \$2.95	Retail \$3.95	Retail \$4.00	Retail \$2.95		Retail \$3.95	Retail \$2.00	Retail \$5.00	Retail \$3.95	Retail \$2.00	Retail \$2.00	Retail \$5.00	
Green Pearl	Vacuum Lever	1450	Vacuum Lever	6150	Lever	1550	Green Pearl	3550	8550	Vacuum Lever	3750	8750	Vacuum Lever		
Brown Pearl	5250	6250	8249	9249	1449	1549	Brown Pearl	5249	6249	8249	9249	1449	1549		
<b>\$2.95</b> PEN	List \$3.54	List \$2.40	List \$4.74	List \$3.54	List \$2.40	List \$4.74	<b>\$5.00</b> PEN	List \$6.00	List \$3.00	List \$9.00	List \$6.00	List \$11.00	List \$9.00		
	Retail \$2.95	Retail \$2.00	Retail \$3.95	Retail \$2.95	Retail \$2.00	Retail \$3.95		Retail \$5.00	Retail \$2.50	Retail \$7.50	Retail \$5.00	Retail \$2.50	Retail \$7.50		
Green Pearl	Vacuum Lever	1450	Vacuum Lever	3950	Vacuum	8950	Green Pearl	5650	6650	Vacuum Lever	1650	8650	Vacuum Lever		
Brown Pearl	5449	6449	8449	9449	1549	8949	Brown Pearl	5649	6649	8649	9649	1649	8949		

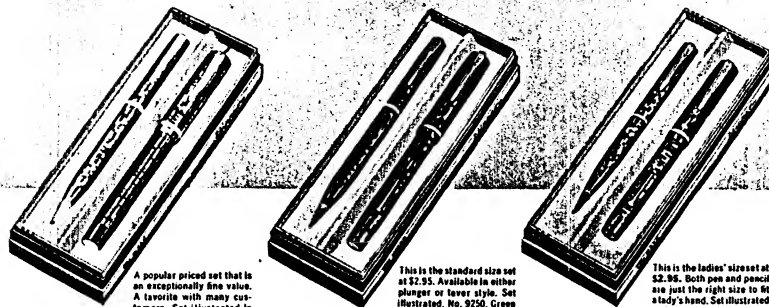
**PEN AND PENCIL SETS YOUR CUSTOMERS HAVE SEEN  
ADVERTISED IN FOUR-COLOR FULL PAGES IN THE  
SATURDAY EVENING POST, COLLIER'S AND LIBERTY**



*The WASP Clipper*

Resplendent Super-Deluxe WASP CLIPPER pen and pencil set that is superb in value. The perfectly matched pen and pencil ensemble comes in an exceptionally lovely gift case. Set illustrated in No. 8650, Green Pearl. List \$9.00. Retail \$7.50.

A particularly fine writing ensemble. Perfectly matched pen and pencil in deluxe gift case. Set illustrated in No. 9549, Brown Pearl. List \$8.00. Retail \$6.95.



A popular priced set that is an exceptionally fine value. A favorite with many customers. Set illustrated in No. 8448, Gray Pearl. List \$4.74. Retail \$3.95.

This is the standard size set at \$2.95. Available in either plunger or lever style. Set illustrated, No. 9750, Green Pearl. List \$3.54. Retail \$2.95.

This is the ladies' size set at \$2.95. Both pen and pencil are just the right size to fit a lady's hand. Set illustrated in No. 9149, Brown Pearl. List \$3.54. Retail \$2.95.

COLOR	\$2.95	\$2.95	\$3.95	\$3.95	\$5.00	\$5.00	\$7.50	\$7.50
	STANDARD SIZE	LADIES' SIZE	STANDARD SIZE	LADIES' SIZE	STANDARD SIZE	LARGE SIZE	STANDARD SIZE	LARGE SIZE
	List . . . \$3.54	List . . . \$3.54	List . . . \$4.74	List . . . \$4.74	List . . . \$6.00	List . . . \$6.00	List . . . \$9.00	List . . . \$9.00
	Retail . \$2.95	Retail . \$2.95	Retail . \$3.95	Retail . \$3.95	Retail . \$5.00	Retail . \$5.00	Retail . \$7.50	Retail . \$7.50
	Vacuum	Vacuum	Vacuum	Vacuum	Vacuum	Vacuum	Vacuum	Vacuum
	Lever	Lever	Lever	Lever	Lever	Lever	Lever	Lever
Black . . . . .	8211	9211	8411	9411	8511	9511	8611	9611
Gray Pearl . . . . .	8248	9248	8448	9448	8548	9548	8648	9648
Brown Pearl . . . . .	8249	9249	8449	9449	8549	9549	8649	9649
Green Pearl . . . . .	8250	9250	8450	9450	8550	9550	8650	9650

# The WASP Clipper DESK SETS

The WASP CLIPPER desk set line is modernly styled in a popular price range from \$2.95 to \$10.00.

All of the sets on this page will find a ready sale in your store. All you need is a good assortment and give them good display. Exceptional values for gifts.

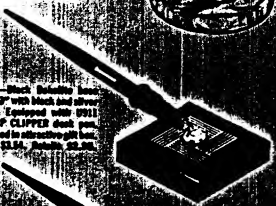
486—Pedraza Onyx base with black and chromium trim, 3 1/2" in diameter. Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$3.54. Retail \$2.95.



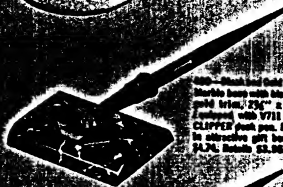
487—Pedraza Onyx base with black and silver trim, 3 1/2" in diameter. Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$3.54. Retail \$2.95.



488—Black Italian base, 2 1/2" x 3" with black and silver trim. Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$3.54. Retail \$2.95.



489—Black and Gold Italian Marble base with black and gold trim, 2 1/2" x 3 1/2". Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$4.74. Retail \$3.95.



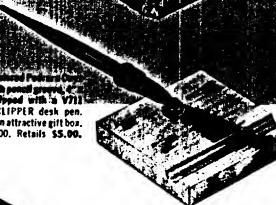
492—Colored Pedraza Onyx base with gold trim, 2 1/2" x 3 1/2". Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$4.74. Retail \$3.95.



490—Colored Pedraza Onyx base with gold trim, 2 1/2" x 3 1/2". Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$4.74. Retail \$3.95.



493—Colored Pedraza Onyx base with pearl groove, 2 1/2" x 3". Equipped with a W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$6.00. Retail \$5.00.



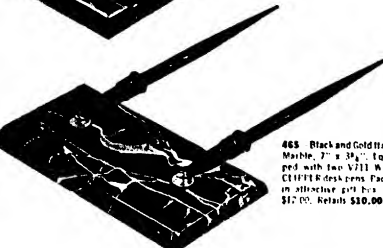
491—Black and Gold Italian Marble base with pearl groove, 2 1/2" x 3". Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$6.00. Retail \$5.00.



494—Black Carrara Glass with gold name plate, 3" x 5". Equipped with W111 WASP CLIPPER desk pen. Packed in attractive gift box. List \$9.00. Retail \$7.50.



495—Black and Gold Italian Marble, 3" x 3 1/2". Equipped with W111 WASP CLIPPER desk pens. Packed in attractive gift box. List \$17.00. Retail \$10.00.



WASP

*Rite-o-Way*  
PEN SETS



**USERS WRITE FOR 2¢ A MONTH!  
SIGN A DAY'S CORRESPONDENCE  
WITHOUT A STOP!**

Here's a new starter from "America's Pen Capital" that opens a huge new profit door because whole offices, not single desks, are equipping. As significant in its field as were adding machines and telephones, RITE-O-WAY takes office writing out of the Dark Ages, modernizes it, makes it practically automatic.

Time studies show that old style reach-and-dip writing causes error and wastes valuable months of time each year in every office. RITE-O-WAY cuts reach-and-dip from desk work, writes pages without a stop, without error by permitting concentration on the work instead of on reach-and-dip — cuts fatigue — because the light, poised pen cradles naturally in the fingers — no "writer's cramp."

THAT'S WHAT SELLS RITE-O-WAY IN VOLUME TO EXECUTIVES AND OFFICE WORKERS — SELLS SETS FAST TO PROFESSIONAL PEOPLE AND HOMES!

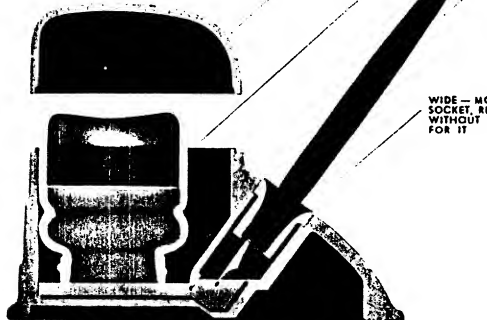
VISIBLE FLUID SUPPLY — LIFT THE LID, SEE THE FLUID

TOUGH, LUSTROUS GENUINE BAKELITE

INVERTED STRIP BOTTLE — USUALLY SERVES FOR MANY MONTHS

PEN ALWAYS AT READY WRITING ANGLE. DIET IS SEALED OUT, YET PEN COMES LIGHTLY TO HAND: NO RESISTIVE FRICTION IN SOCKET

WIDE — MOUTH SOCKET, REACHED WITHOUT HUNTING FOR IT



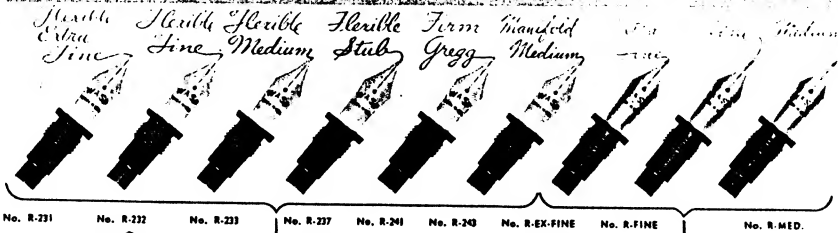
**FREE WINDOW AND COUNTER DISPLAY**

"To Demonstrate Is To Sell!" RITE-O-WAY bristles with sales features and this snappy counter and window display demonstrates all of them!

**TURN THE PAGE FOR DEALS AND DISCOUNTS**

# NINE POINTS TO CHOOSE FROM

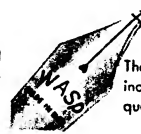
## —A New Point If and When You Want It



No. R-231 No. R-232 No. R-233 No. R-237 No. R-241 No. R-243 No. R-EX-FINE No. R-FINE No. R-MED.



RITE-O-WAY acid-resisting Stainless Steel points are hardened, polished, and have **DOUBLE TIPPED POINTS** for double life (See cut.)



The solid gold points are iridium-tipped for indefinitely long life and perfect writing qualities — writing won't wear them out.

### PRICE SCHEDULE

	List Price
No. 285—Wasp RITE-O-WAY Pen Set Complete with Stainless Steel Pointed Pen.....	\$2.85
No. 485—Wasp RITE-O-WAY Pen Set Complete with Genuine Gold, Iridium Tipped Pen.....	4.85
No. 25—Stainless Steel Point mounted in Patented Reservoir Feed and Section.....	.25
No. 225—Genuine Gold, Iridium-Tipped Point mounted in Patented Reservoir Feed and Section.....	2.25

### DISCOUNTS

Nos. 285 and 485—Up to 6 Doz. ....	40%
6 Doz. to 1 Gross .....	40-10%
1 Gross or more .....	50%
Nos. 25 and 225—40% .....	

### SUGGESTED ASSORTMENTS

#### ONE DOZEN ASSORTMENT

9 No. 285 @ \$1.71.....	\$15.39
3 No. 485 @ \$2.91.....	8.73
50 Salesmaking Envelope Stuffers.....	FREE
1 Window or Counter display unit.....	FREE
<b>YOUR COST</b> .....	\$24.12
Retail Price.....	40.20
Profit (full 40%).....	16.08

AND—your profit on SKRIP for these Sets is EXTRA

#### SIX DOZEN ASSORTMENT

48 No. 285 @ \$1.54.....	\$73.92
24 No. 485 @ \$2.82.....	67.68
500 Salesmaking Envelope Stuffers.....	FREE
4 Window and Counter display units.....	FREE
<b>YOUR COST</b> .....	\$136.60
Retail Price.....	253.20
Profit (full 40-10%).....	116.40

AND—your profit on SKRIP for these Sets is EXTRA

#### ONE GROSS ASSORTMENT

108 No. 285 @ \$1.42 1/2.....	\$153.90
36 No. 485 @ \$2.42 1/2.....	87.30
1000 Salesmaking Envelope Stuffers.....	FREE
6 Window and Counter display units.....	FREE
<b>YOUR COST</b> .....	\$241.20
Retail Price.....	462.40
Profit (full 50%).....	241.20

AND—your profit on SKRIP is EXTRA

Remember—These Wasp RITE-O-WAY Pen Sets will increase your demand for Skrip — "Successor-to-Ink." You need a 2-oz. Skrip-Well to complete each set. Have you enough Skrip in Stock? Order your Skrip needs to be shipped with these sets.

**WASP** *Rite-o-Way* **THE WASP PEN CO., INC.**  
 IN THE PEN CAPITAL OF AMERICA  
**PEN SETS FORT MADISON, IOWA, U. S. A.**

# WASP ADDIPOINT **\$1.00** AND **\$1.50** PENS

*A new point if and when it's wanted—  
Double-tipped, stainless steel . . . . 25c  
Genuine gold, iridium tipped . . . . 75c*



Catalog No.	2341	2337	2340	2311	2647	2645	2646	2611
Color	Red and Blue	Red and Green	Red and Green	Black	Green Pearl	Gray Pearl	Brown Pearl	Black
List Price	\$1.20	\$1.20	\$1.20	\$1.20	\$1.80	\$1.80	\$1.80	\$1.80
Retail	\$1.00	\$1.00	\$1.00	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50

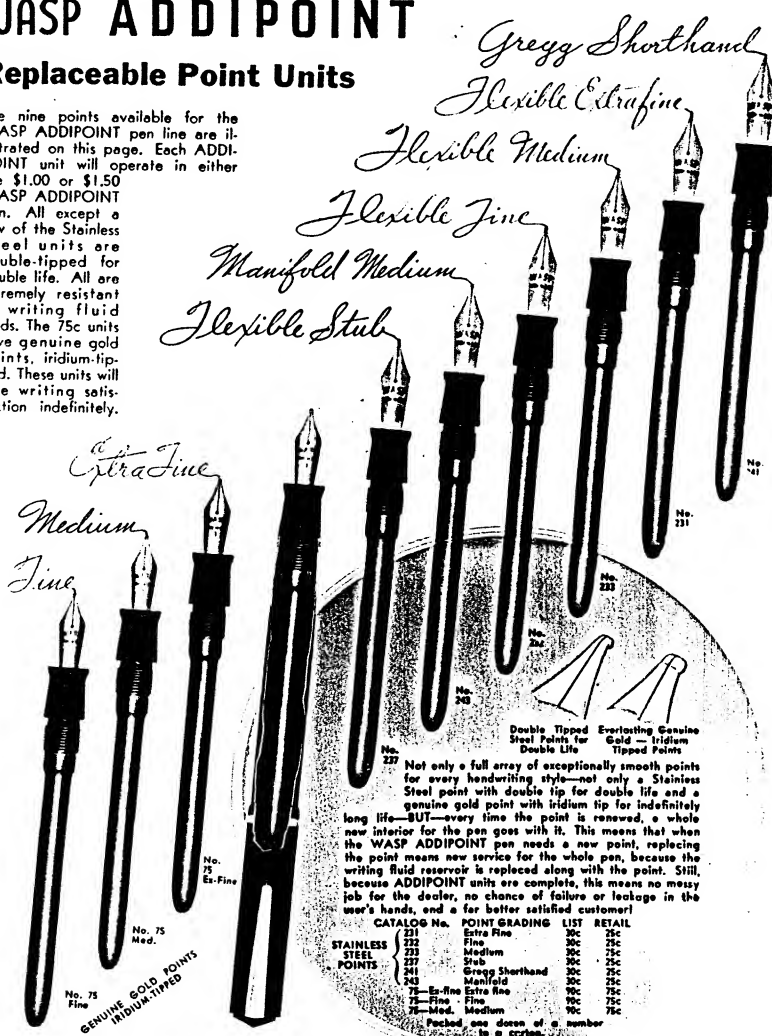
Turn the page for points furnished in above pens.

WASP ADDIPOINT pens, made by the Wasp Pen Company, Inc., Fort Madison, Iowa, makers of the famous nationally advertised WASP CLIPPER pens, are acknowledged the finest values in America in the \$1.00 and \$1.50 price ranges. The ADDIPOINT replacement point feature insures their ready sale, and you can sell them knowing they will give complete satisfaction to your customers. Highly polished Stainless Steel clips, choice of black and three colors in modernly styled caps and barrels.

# WASP ADDIPOINT

## Replaceable Point Units

The nine points available for the WASP ADDIPOINT pen line are illustrated on this page. Each ADDIPOINT unit will operate in either the \$1.00 or \$1.50 WASP ADDIPOINT pen. All except a few of the Stainless Steel units are double-tipped for double life. All are extremely resistant to writing fluid acids. The 75c units have genuine gold points, iridium-tipped. These units will give writing satisfaction indefinitely.



Double Tipped Everlasting Genuine Steel Points for Double Life  
Gold — Iridium Tipped Points

No. 227 Not only a full array of exceptionally smooth points for every handwriting style—not only a Stainless Steel point with double tip for double life and a genuine gold point with iridium tip for indefinitely long life—BUT—every time the point is renewed, a whole new interior for the pen goes with it. This means that when the WASP ADDIPOINT pen needs a new point, replacing the point means new service for the whole pen, because the writing fluid reservoir is replaced along with the point. Still, because ADDIPOINT units are complete, this means no messy job for the dealer, no chance of failure or leakage in the user's hands, and a far better satisfied customer!

CATALOG No.	POINT GRADING	LIST	RETAIL
221	Extra Fine	30c	25c
222	Fine	30c	25c
223	Medium	30c	25c
227	Stub	30c	25c
241	Gregg Shorthand	30c	25c
243	Manifold	30c	25c
75-Ex-Fine	Extra Fine	90c	75c
75-Fine	Fine	90c	75c
75-Med.	Medium	90c	75c

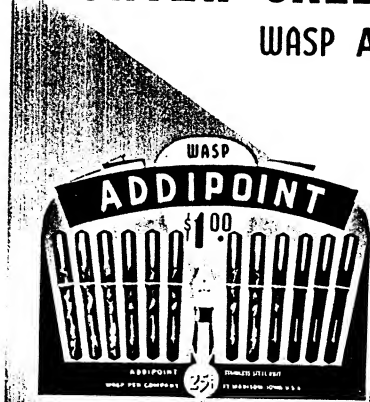
Packed one dozen at a number in a carton.

No. 75  
FINE  
GENUINE GOLD POINTS  
IRIDIUM-TIPPED



# COUNTER SALESMEN THAT SELL!

## WASP ADDIPOINT

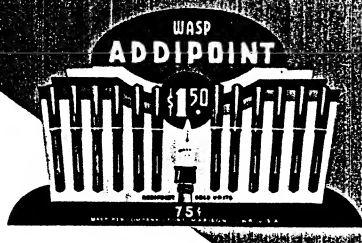


Products of the Wasp Pen Company, Inc., Fort Madison, Iowa, are nationally advertised in special positions in four colors in national magazines like the SATURDAY EVENING POST, LIBERTY, COLLIER'S. Now the Wasp Pen Company offers a new profit opportunity for you in the WASP ADDIPOINT line. These modernly styled pens have a replaceable-point-unit feature. The \$1.00 line comes equipped with writing-fluid-resisting Stainless Steel points. You get the original pen sale and the repeat business as customers require new points for their pens. Attractive counter card holds one dozen \$1.00 pens in assorted colors and points. ADDIPOINT units include the point sac and section retail at 25¢ each.

**ORDER ADDIPOINT ASSORTMENT No. 720**  
 RETAIL PRICE ..... \$12.00  
**YOUR COST ..... \$7.20**

# WASP ADDIPOINT PENS

A NEW POINT UNIT AND WHEN YOU WANT IT



This counter assortment is exceptionally attractive. Card holds one dozen \$1.50 WASP ADDIPOINT pens, each fitted with an ADDIPOINT sac, section and point unit of genuine gold with iridium writing tip. The genuine gold points last indefinitely, but the customer can have a new point for only 75c whenever he wants or needs it. Order this one dozen assortment, get the display card free, and watch the pens sell over your counter!

**ORDER ADDIPOINT ASSORTMENT No. 1080**  
 RETAIL PRICE ..... \$18.00  
**YOUR COST ..... \$10.80**

# CARRY A COMPLETE STOCK OF WASP ADDIPOINT PENS

IN THIS GOOD-LOOKING CASE



• Attractive case of sturdy wood and glass. Color scheme: brown and natural-finish wood.

• Holds one dozen \$1.00 pens, eight \$1.50 pens, one dozen ADDIPOINT units and four nationally advertised WASP CLIPPER pens.

• This counter display brings the merchandise to the customer.

• Occupies 1 1/2 feet of counter and is the perfect size. Dimensions are 13 1/2 inches wide, 12 1/2 inches high and 5 1/2 inches deep. If not used on the counter can be used on a table. Also makes a good window display.

Display and sell! Surround those fast-moving ADDIPOINT pens with CLASS and watch them move! The Wasp Pen Company offers this snappy display with the assortment below. Let this case increase your pen business to school children, students, office workers and all the people that come into your store.

## ADDIPOINT COUNTER CASE ASSORTMENT No. 2546

	Retail Value
only \$1.00 ADDIPOINT pens, assorted.....	\$12.00
only \$1.50 ADDIPOINT pens, assorted.....	12.00
2 only \$1.75 WASP CLIPPER pens.....	3.90
1 only \$2.75 WASP CLIPPER pen.....	2.75
8 only 25c Stainless Steel ADDIPOINT units.....	2.00
4 only 75c Genuine Gold ADDIPOINT units.....	3.00

TOTAL RETAIL VALUE..... \$35.85

YOUR COST—LESS 40%..... 21.51

SHOWCASE..... 3.75

\$3.75 WASP CLIPPER pen FREE to offset cost of case.....

TOTAL RETAIL VALUE..... \$39.00

YOUR TOTAL COST..... \$25.46

**SKRIP-WELL BOTTLE, FAMILY AND HANDY OFFICE SIZE, 50¢**  
 The most practical bottle in this size for the home or office because it has the SKRIP-WELL which uses the last drop and keeps fingers clean. Special shape makes this an ideal desk bottle. Sell this bottle and trade up 15¢ SKRIP sales to 50¢ SKRIP sales giving you more than three times the volume and three times the profit, and giving the customer 7½¢ worth of SKRIP. If bought at 2 oz. prices for 50¢, 9 1/2 oz. \$3.00 per doz.



Bottles and quarts are individually cartoned and equipped with the latest non-drip pourout. The neatest, finest packages on the market today.

**PINTS—**  
 Perm. Royal Blue, Blue-Black, Jet Black, Wash. Blue & Black, per doz. \$9.00  
**PINTS—**  
 (Red, Green & Purple), per doz. \$10.00

**QUARTS—**  
 Perm. Royal Blue, Blue-Black, Jet Black, Wash. Blue & Black, per doz. \$15.00

**QUARTS—**  
 (Red, Green & Purple), per doz. \$18.00

**GALLON—**  
 Perm. Royal Blue, Blue-Black, Jet Black, Wash. Blue & Black, per gal. \$4.00

**GALLON—**  
 Perm. Red, Washable Green & Purple, per gal. \$5.00

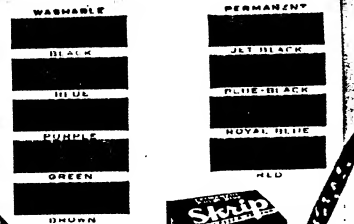


# Skrip

THE SUCCESSOR TO INK

America's outstanding writing fluid—for steel or fountain pens—is Pen-SKRIP, Successor to Ink. It is your full-profit line on which there is no price cutting. No other writing fluid comes in the SKRIP-WELL bottle which uses the last drop and is proof against smudgy fingers—the most popular and economical bottle on the market. SKRIP is free-flowing, quick-drying, sediment-free. Stock SKRIP—push SKRIP—profit on SKRIP!

## PERMANENT AND WASHABLE COLORS



SKRIP-WELL, Int. Size, all colors, 2 oz. \$2.00 doz.

SKRIP-WELL, Int. Size, all colors, 4 oz. \$3.25 doz.

### STOCK NUMBERING SYSTEM

Size	P. R. Blue	W. Blue	F. Jet Blk.	W. Blk.	Blue-Blk.	Purple	Green	P. Red	Brown
2 oz.	52	42	32	62	22	82	72	92	12
4 oz.	54	44	34	64	24	84	74	94	14
9 1/2 oz.	56	46	36	66	26	86	76	96	16
Quart	58	48	38	68	28	88	78	98	18
Quart	60	50	40	70	30	90	80	00	20
Gallon	62	52	42	72	32	92	82	02	22

### AMOUNT IN SHIPPING CASE

2 oz.	2 dozen	Pints	1-2 dozen
4 oz.	1 dozen	Quart	1-2 dozen
9 1/2 oz.	2 dozen	Gallon	1

# Scrip-Grip Para-Lastik

FOR PASTING PAPER OR OTHER FLEXIBLE MATERIALS

The protected line of adhesives that's doing the business all over America — **PARA-LASTIK, SKRIP-GRIP Liquid Paste and SKRIP-GRIP Mucilage!** People recognize their smart, colorful packages — approve their finer quality and sure sticking properties — come back for more! Build volume on this line that's nationally advertised in four colors in the Saturday Evening Post and other leading publications.



No. 41 — SKRIP-GRIP Mucilage in handy emerald glass bottle with spreader top. \$2.25 doz.



No. 71 — SKRIP-GRIP Mucilage in handy emerald glass bottle with spreader top \$10.00 doz.



No. 41 — SKRIP-GRIP Mucilage in emerald glass handy office jar. Outer domed cap conceals rubber spreader. See illustration of No. 43..... per doz. \$4.85



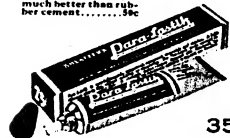
**SKRIP-GRIP MUCILAGE**  
No. 71—Pints, per doz... \$10.00  
No. 81—Quarts per doz... 15.00  
No. 91—Gallons, per gal... 6.50



No. 33 — SKRIP-GRIP Liquid Paste, regular tube with spreader out-let.....\$16.00 per doz.  
No. 43 — SKRIP-GRIP Liquid Paste tube with ecorolin fountain brush.....\$2.25 per doz.  
**SHEAFFER'S SCHOOL PASTE** per gross tubes... \$15.00



No. 47 — Office Jar of PARA-LASTIK, handy brush fastened to cap. New gum adhesive — much better than rubber cement.....35c



No. 27 — PARA-LASTIK tube, regular..... \$2.00 per doz. With ecorolin fountain brush as illustrated, No. 47..... \$3.25 per doz.



**SKRIP-GRIP LIQUID PASTE IN HANDY DESK JARS COMPLETE WITH BRUSH**  
No. 33—3 Oz. \$16.00 per doz.  
No. 71—Pints, per doz... 16.20  
No. 81—Quarts, per doz... 15.00  
No. 91—Gallon, per gal... 6.50



No. 43 — SKRIP-GRIP Liquid Paste Office Jar, interior brush and shield. Paste does not dry out, per doz..... \$4.85



**PARA-LASTIK**  
In crockery jars.  
Pints, per doz... \$10.20  
Quarts, per doz... 15.00  
Gallons, per gal... 6.50  
Brushes as illustrated — 25¢  
Bot. One free with each 6 jars.

# SHEAFFER'S